# Welcome to Maastricht University

**School of Business and Economics** 



# MSc International Business Organisation: Management, Change and Consultancy

**Developing your leadership abilities** 

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#### What is this thing called organisation?





































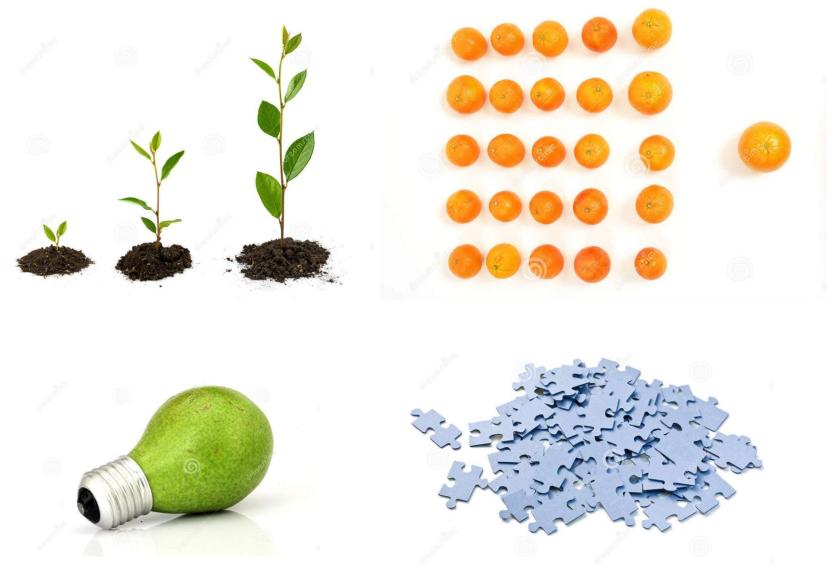


The New York Times

## Why should you choose Organisation: Management, Change and Consultancy?

If you are eager to learn...

- how to lead and manage an organisation
- how to analyse organisational processes
- how to sharpen your critical thinking skills and develop your leadership abilities
- know how to provide solutions to increase organisational effectiveness
- work in the field of consultancy, human resources, general management



#### The specialization in a nutshell

Period	Month	IB Organisation	
1	Sep Oct	Organisational Change and Consultancy	International Business Research
2	Nov Dec	Organisational Learning	Elective
3	Jan	Skills Training: Writing a Master's Thesis	
4	Feb Mar	Leadership	Writing the Master's Thesis
5	Apr May	Managers@Work	
6	Jun Jul	Completing the Master's Thesis	



#### **Organisational Change & Consultancy**

#### **Organisational Change**

- Learn about the benefits and risks of change
- How to lead change?
- How to reduce resistance to change?



#### Consultancy

- Understand the role of management consultants
- Discuss the effects of consultants and how this depends on the relationship with the client





THE BOSTON CONSULTING GROUP

McKinsey&Company



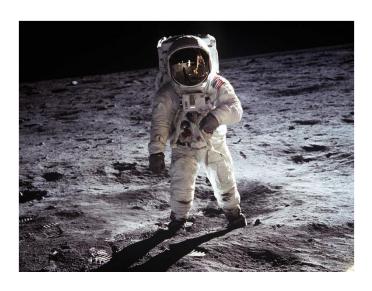
#### **International Business Research**

- Learn to conduct organizational research
- Become acquainted with research methods
- Distinguish good from mediocre research
- Make sense of and evaluate research findings



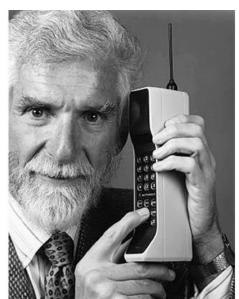


#### **Organisational Learning**



"This is one small step for man, one giant leap for mankind."







RIP, Motorola: Lenovo to phase out the iconic brand name



#### **Designing Learning in(to) Organizations**

- Multi-level
  - Individual
  - Interpersonal
  - Leadership
  - Teams
  - Culture
  - Structure
- HRM & Design
  - Training
  - Selection
  - "Processes"
  - (Physical) Environment





#### **Electives**

- Choose from MSc International Business courses
- Some interesting options are:
  - Management Control
  - Business Innovation and Sustainable Development
  - Marketing Innovation Management
  - Managing ICT in a global environment



#### Skills Training: Writing the Master's Thesis

- Understand the basic requirements of a master's thesis
- Learn how to get from a broad research interest (e.g., top management teams) to a specific research model to be tested empirically
- Learn about research design, data collection (e.g., questionnaire study), and statistics
- Two-week period with expert lectures and meetings with MSc thesis supervisor



#### Leadership

- Leadership is a specialized role and a social influence process
- Leadership is not a one-way street but an interactive process between leaders and followers
- There is no leader without a follower



"The first follower is actually an underestimated form of leadership"

Derek Silvers



#### Leadership

- Understand leadership theory and learn about the evolution in leadership thinking
- Explore practice of leadership: for example, by studying practitioner-oriented articles
- How to lead yourself (so you can lead others): Selfassess and develop your leadership capacities
- Critical thinking and reflection are important pillars in this course



#### Managers@Work

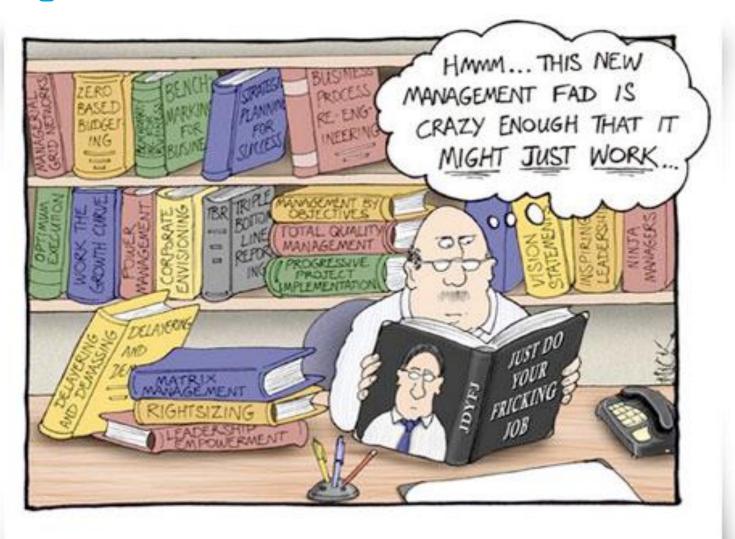
- The actual practice of management means mastering complexity, uncertainty and performance
- Managerial practice is a dynamic mix of craft, art and science
- Managers need to deal with information, people and tasks
- They are responsible for the future of business and society, including sustainability
- Students will interview and shadow real managers and meet/talk with them at a managers' forum



#### Managers@Work

- Evidence-based management ("what works") is a dominant methodology, not just for the course but also for managerial practice
- Evidence-based: basing one's judgment on business facts
   & figures, best practices, rely on research and on professional experience from within and outside the firm
- Evidence-based is more easily said than done all depends however on the quality of the evidence and the quality of the manager's judgement and decision making

#### Managers@Work



#### **Writing the Master's Thesis**

- In-depth scientific study of an organisational problem
  - Academic relevance
  - Managerial relevance
  - Relevance to you
- Thesis completed over the course of seven months (February – August)



#### That's the MSc IB Organization specialization!

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## Is IB Organisation: Management, Change and Consultancy right for you?

- Be eager to learn what it takes to become a good manager and leader
- Be curious about why and how people behave the way they do in organisations, and how to influence behaviour at the workplace
- Be interested in developing your analytical skills



### Careers of our alumni

**MSc IB Organisation** 



693 graduates
Employed in 32 countries



HR Manager
Project Manager
Management Consultant
Recruitment Coordinator











MSc graduates SBE IB Organisation period 2004-2018

### Any questions?

Go to:<u>www.maastrichtuniversity.nl/sbe</u>

➤ Contact

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Or visit us at the information market in the Mensa