IP in Innovative Science	IPR Intensive Entrepreneurship
Dates offered: 7-9 March 2016	Dates offered: 4-6 April 2016
MODULE 1 – INTRODUCTION TO IP	MODULE 4 – IP ENTREPRENEURSHIP
Learning objectives Upon completion of this module, students should be able to: ✓ Have a basic knowledge of the main characteristics of different intellectual property rights (IPR), particularly in what concerns subject matter of protection and rights available to creators of different types of IP ✓ Recognise the relevant IPR applicable to concrete creations and/or aspects thereof ✓ Know how to obtain IP protection Description of the module 1 day training (6h). Format: interactive workshop with mix of lectures, discussions and exercises. Topics covered: ✓ Definition, characteristics and justification of IP ✓ Overview of the different IPR: patents,	Learning objectives Upon completion of this module, students should be able to: ✓ Identify the IPR-related challenges and business opportunities in the field of innovative science in general and patents in particular ✓ Understand how entrepreneurs operate ✓ Learn how to maximize the commercial opportunities of start-up ventures ✓ Understand the financing aspects of creative products Description of the module 1 day training (6h). Format: interactive workshop with mix of lectures, discussions and exercises. Topics covered: ✓ ✓ IP recap ✓ Overview of different business models
 trademarks, copyright, design, trade secrets Subject matter of protection of each right Overview of rights available to creators and inventors Obtaining protection and defending IP rights Ownership issues (employer/employee; transactions involving IP) 	 ✓ Creating and managing a start-up company ✓ Creating effective business plans and financial forecasts ✓ Raising capital and understanding the mind- set of investors
MODULE 2 – IPR FOR INNOVATIVE SCIENCE	MODULE 5 – MANAGING YOUR IP
Learning objectives Upon completion of this module, students should be able to: ✓ Outline the different protected elements of	Learning objectives Upon completion of this module, students should be able to: ✓ Develop a systematic understanding of the
 Outline the different protected elements of a patent in Europe and elsewhere Identify the aspects of a patent that can be protected List the different options and routes for protection of a patent 	 ✓ Develop a systematic understanding of the freedom to operate in the market ✓ Understand the ways in which IP may be exploited ✓ Identify the ethical issues involved in the exploitation of IP
 Recognize situations of infringement of a patent and identify ways of dealing with such infringement 	Description of the module 1 day training (6h).
Description of the module 1 day training (6h).	Format: interactive workshop with mix of lectures, discussions and exercises.
Format: interactive workshop with mix of lectures, discussions and exercises.	Topics covered: ✓ Due diligence and freedom to operate ✓ IP collaborations and partnerships
Topics covered: ✓ The function of trade secrets, patents and their protection	 ✓ Options for commercializing IP ✓ Contracting and licensing ✓ Ethical issues in IP exploitation
 ✓ Requirements for patent protection in Europe and elsewhere ✓ Requirements for protection and protectable 	
subject matter of patents in Europe as compared to the USA	
 Routes for obtaining patent protection worldwide, including costs Connect protection of patents and the 	
 ✓ Scope of protection of patents and the doctrine of equivalents ✓ Limitations to patent protection 	
 Cumulative protection of patents and other 	

IP rights ✓ Patent infringement, freedom to operate, and options for dealing with it 	
and options for dealing with it MODULE 3 - IP IN PRACTICE AND NEW TRENDS Learning objectives Upon completion of this module, students should be able to: ✓ Understand the workings and limitations of IP in life sciences, biotechnology, and materials ✓ Contextualize IP in the framework of life sciences, materials and forms of exploitation	 MODULE 6 - MANAGING YOUR IP Upon completion of this module, students should be able to: ✓ Develop a systematic understanding of a start-up as a spin-out vehicle ✓ Understand the ways in which a legal entity may be structured ✓ Understand the legal and business environment of IP ✓ Identify the value proposition of an undertabling
Description of the module 1/2 day training (4h). Format: interactive workshop with mix of lectures, discussions and exercises. Topics covered: ✓ International and EU responses to challenges posed by disruptive technologies ✓ Digital content, the Internet, and new dimensions of IP infringements ✓ Specific challenges: 3D printing, and Internet of Things	undertaking <u>Description of the module</u> ¹ / ₂ day training (4h). Format: interactive workshop with mix of lectures, discussions and exercises. Topics covered: ✓ Incorporating a start-up ✓ Negotiating technology licensing agreements ✓ Presenting a value proposition for an undertaking
Assignment 1: Patent Landscaping	Assignment 2: Pitch your own project without breaking the InSciTe IP Guidelines